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To Whom It May Interest:

I recently purchased my first home with the help of Elliot Yehia, real-estate broker with Re/Max Equity Group. Being a complete novice to the language and process of real-estate purchase, Elliot graciously spent extra time explaining things until I felt knowledgeable and comfortable with each aspect of buying a home, from the contract, to the home inspection, to closing at title. It was important to me to understand every clause of the contract and gather all information possible about my prospective purchase. Elliot encouraged this, and with patience and initiative, he unobtrusively guided me through the entire process. In addition, I happened to be looking in an area out of Elliot's way, but he still made the trek to show me houses sometimes as many as five times a week. He put my schedule first when planning meetings and made himself available every day of the week as well as almost any hour. Aside from his experience, knowledgeability, and accommodating service, he was also somewhat of a bulldog during contract negotiations. Any item or service, no matter how small or large, that I wanted, Elliot got, without the use of unethical tricks, which I have seen other brokers rely on. He was also key in advising when to press an issue, which, I learned, can be pivotal. I was able to close my home exactly 30 days from the date I made my initial offer, which to me, coupled with my total inexperience, was no small feat. I would certainly recommend Elliot to anyone interested in purchasing real-estate, whether or not they are a first-time buyer like me.

Sincerely,



Katie Shupe